

THINKING OF RENTING vs. BUYING – READ THIS!

- *Uniform contracts can be much more expensive.*
- *Contracts are usually 3 years in length and hard to break if not satisfied with the products or services.*
- *FR clothing requires no special cleaning requirements No chlorine bleach or fabric softener.*
- *Companies usually provide each employee 11 shirts and pants for roughly \$11.00 dollars a week. This applies even if the employee is off sick or on vacation. One year cost equals: \$572.00 dollars. That sample employee can purchase 5 Carhartt shirts and pants for under \$550.00 dollars. The cost per employee over three years is \$1,716 vs. \$550. The cost saving is significant over 30 employees.*
- *Uniform houses will add charge backs for ripped/destroyed or lost uniforms. This cost is usually significant over the life of a three year contract.*
- *Employees get to wear something they like and view Carhartt as an employee benefit.*
- *In purchasing Carhartt. Quality products that last longer and perform better.*
- *Heavier weight garments provide more protection for the worker. Carhartt outerwear and pants are the heaviest on the market*

“Carhartt: Built Up To A Standard, Not Down To A Price”

IF YOU ELECT TO BUY, WE CAN RUN A MANAGED PROGRAM FOR SPECIFIC PRODUCTS OR A LARGE VARIETY OF GARMENTS

CALL US! 866-4FR-WEAR

Rental/Laundry \$\$\$ vs. Purchase of Carhartt

Rental/Laundry Option

Average Cost Weekly Rate	Weeks	Cost/Rental (1) Year	Cost/Rental (2) Year	Cost/Rental (3) Year	
\$11.00 per man	X	52	\$572.00	\$1,144.00	\$1,716.00

Notes:

- (1) \$11.00 per man/per week is the average cost for a Shirts and Pants for a program.
 - (2) This charge does not include repairs, replacements if product is worn out.
 - (3) You will need to purchase new items.
 - (4) Lost items are to be replaced with new items at customers expense.
 - (5) You are charged this price regardless if a worker is on vacation, sick or leaves company.
 - (6) You are responsible for fulfilling contract requirements until end of signed agreement.
 - (7) Most Rental Agreements begin at three years.
- You will need to read thoroughly the details of each and every contract to understand requirements

Purchase Option

Premium Brand Quality	Average List Price	Purchase Price	Total Cost to purchase Shirts and Pants
6 Shirts	X	\$54.00	\$324.00
			\$684.00
6 pants	X	\$63.00	\$360.00

Notes:

- Carhartt Clothing has an average wear life of 2 to 3 years on shirts and 3 to 4 years on pants. Some may last longer and depending on wear and tear could be shorter life. Distributors can provide attractive purchase pricing for quantity purchases. Distributors will work with you on online ordering, record keeping and training for your program.

Cost Comparison

Cost per Man Per/Year	Year	Rental/ Laundry	Purchase Premium Brand	Cost savings to purchase Shirts and Pants
Year One	1	\$572.00	\$684.00	(\$112.00)
Year Two	2	\$1,144.00	\$0.00	\$572.00
Year Three	3	\$1,716.00	\$0.00	\$572.00
Total Savings for each man for (3) year program				\$1,032.00

Notes:

- Jackets, Coats and Bibs are not included in pricing or laundry if those items are required for outdoor activity. Because outerwear does not require weekly washing it is a good idea to purchase and wash as needed. These figures don't include repair and replacement cost. Check out Carhartt workmanship warranty and Rental/Laundry warranty for clothing.